

## Message Text

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ORIGIN AF-08

INFO OCT-01 ISO-00 NASA-01 OES-06 DODE-00 EB-07 NRC-05

NSAE-00 USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 MC-02

ACDA-07 XMB-02 AID-05 L-03 OMB-01 PM-04 NSC-05 SP-02

SS-15 SSO-00 NSCE-00 /085 R

DRAFTED BY AF/E:RCASTRODALE/AF/E:RPOST:SM

APPROVED BY AF:TWSEELYE

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O 021831Z DEC 76 ZFF4

FM SECSTATE WASHDC

TO AMEMBASSY TANANARIVE NIACT IMMEDIATE

C O N F I D E N T I A L STATE 293888

E.O. 11652: GDS

TAGS: EINV, PFOR, MA, US

SUBJECT: NASA AND SALE OF L-100 AIRCRAFT

REFS: A) TANANARIVE 1926; B) STATE 291471; C) STATE 289629;

D) STATE 277312

1. YOU WILL NOTE FROM REFS B AND C THAT DEPTOFFS IN CONTACTS WITH LOCKHEED AND MALAGASY EMBASSY HAVE BEEN DELIBERATELY AMBIGUOUS CONCERNING PRECISE REASONS FOR DELAY IN APPROVAL OF L-100 EXPORT LICENSE AND CONCERNING ANY DIRECT LINKAGE BETWEEN APPROVAL OF THAT LICENSE AND ANY SPECIFIC GDRM ACTION, SUCH AS FAVORABLE MOVE ON NASA ISSUE. WE DO NOT WANT TO GIVE THEM IMPRESSION THAT THEY CAN EARN CHEAPLY SUFFICIENT TEMPORARY US GOODWILL TO PERMIT THE L-100 PURCHASE TO TAKE PLACE, FOLLOWING WHICH THEY CAN AT LITTLE OR NO COST TURN THE RELATIONSHIP DOWN AGAIN UNTIL SUCH TIME AS THEY WANT SOMETHING ELSE FROM US.

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2. ACCORDINGLY, IN DISCUSSING L-100 ISSUE WITH

SOLOFOSON, IF HE RAISES IT, YOU SHOULD USE FORMULATION  
CONTAINED REF B PARA 1. CONCERNING NASA ISSUE, YOU SHOULD  
EXPRESS OUR GRATIFICATION OVER GDRM RESPONSIVENESS IN  
PERMITTING RETRIEVAL OF PERSONAL POSSESSIONS FROM THE NASA  
STATION. YOU SHOULD THEN EXPRESS OUR HOPE THAT GDRM WILL  
NOW PROCEED TO ACCEPT OTHER ELEMENTS OF SETTLEMENT PROPOSED  
PARAS 6-8 REF D. YOU SHOULD NOTE IN CONTEXT SOLOFOSON'S  
STATED CONCERN FOR GDRM PUBLIC IMAGE RE NASA CASE THAT  
SETTLEMENT ALONG THESE LINES WOULD PERMIT GDRM TO CLAIM  
THAT ITS DIPLOMACY HAD SUCCESSFULLY REMOVED IRRITANT  
IN US-MALAGASY RELATIONS AND AT SAME TIME HAD GAINED FOR  
MADAGASCAR DOLS. 15 MILLION IN CAPITAL EQUIPMENT AND  
FACILITIES. YOU SHOULD CONCLUDE WITH PERSONAL HOPE THAT  
FAVORABLE GDRM ACTION ON NASA AND OTHER MATTERS, SUCH  
AS COMPENSATION FOR NATIONALIZED US INTERESTS, PROPAGANDA,  
SURVEILLANCE OF EMBASSY PERSONNEL, ETC., WILL CONVINCE  
USG THAT SOLOFOSON'S STATED DESIRE FOR IMPROVED US-GDRM  
RELATIONS IS ACCURATE REFLECTION OF OVERALL GDRM ATTITUDE  
AND WILL SOON PERMIT US BOTH TO CONDUCT OUR AFFAIRS IN  
NORMAL MUTUALLY COOPERATIVE FASHION.

3. FYI: COMMERCE WILL TAKE NO ACTION ON EXPORT LICENSE  
NOW; IT WILL INSTRUCT LOCKHEED TO RESUBMIT ITS APPLICA-  
TION IN 60 DAYS. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN RELATIONS, AIRCRAFT SALES, TRACKING STATIONS, EXPORT LICENSES  
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**Disposition Date:** 28 MAY 2004  
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